



## Organic Dairy Market Overview

Agricultural Marketing Service  
Dairy Market News

Report 46

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The number of retail organic ads in this week's survey increased by 54 percent, from last week. Ads for organic butter, cheese, and cream cheese declined this week. The commodity which saw the most growth in organic retail ads this week was ice cream, with an increase of 664 percent. Organic eggnog and sour cream appeared in this week's survey, after being absent last week. Most of the organic ads found in this week's survey were for organic milk, at 58 percent.

The Agricultural Marketing Service (AMS) reported September 2023 estimated fluid product sales. The U.S. sale of total organic milk products was 228 million pounds, down 4.0 percent from the previous year, and down 1.5 percent year-to-date. Organic whole milk sales, 113 million pounds, rose 0.2 percent compared to a year earlier and increased 3.6 percent year-to-date. Reduced fat milk (2%) sales were 77 million pounds, declining 2.4 percent from the previous year, and down 3.3 percent year-to-date. Organic flavored whole milk sales, 1 million pounds, increased 82.2 percent from the previous year, but declined 46.4 percent year-to-date.

Compared to last period: Trade activity and demand are good for organic feed corn. Organic feed corn traded 1.17 cents lower delivered elevator with forward contracts for Q4 2023 through Q4 2024. Organic feed soybean prices were unchanged, amid moderate trade activity and demand, with forward contracts for Q4 2023 through Q1 2024. Trading was inactive for all other organic grains.

Information for the period November 6 - 17, 2023, issued biweekly

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